

### Introduction



### What is this presentation for?

Understand the differences and benefits of SpinetiX ARYA Enterprise Trial and Demo accounts.

### Who is this presentation for?

- Anyone involved in operating SpinetiX ARYA Enterprise Trial and Demo Accounts.
- SpinetiX end customers, resellers, and Channel Partner Program (CPP) partners interested in SpinetiX ARYA Enterprise.

## Agenda



- 1. Overview of SpinetiX ARYA Enterprise Trial and Demo accounts
- 2. Trial account deep dive
- 3. Demo account deep dive
- 4. Next steps and resources



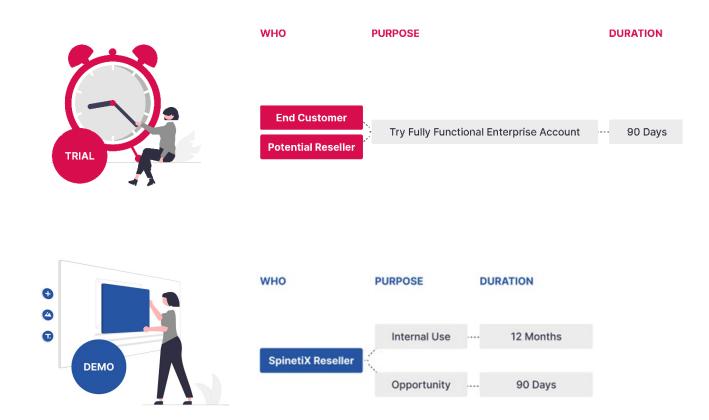
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## Overview

SpinetiX ARYA Enterprise Trial and Demo Accounts

## Two Paths to Explore SpinetiX ARYA Enterprise







**Deep Dive**SpinetiX ARYA Enterprise Trial Account

## Trial Account Purpose & Access





### Who Can Get It

- End customers
- Resellers

### **Purpose**

Try-for-free fully functional SpinetiX ARYA Enterprise account

### How to get it

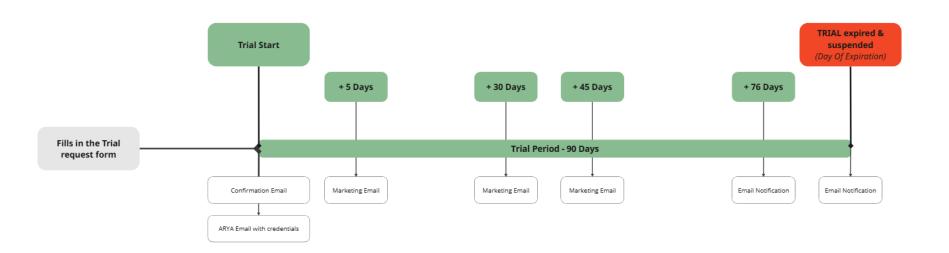
Automatic account creation via online form at <a href="www.spinetix.com/arya/trial">www.spinetix.com/arya/trial</a>

### **Duration**

- 90-day period
- Expires automatically
- No possibility to extend

## User Journey: SpinetiX ARYA TRIAL Account





## Automated User Touchpoints: Trial Account



### On the day of account opening

Email with account credentials

### 5 days into trial

1<sup>st</sup> follow-up email – Get Started with SpinetiX ARYA

### 30 days into trial

2<sup>nd</sup> follow-up email – Deep-Dive into Creating Content with SpinetiX ARYA

### 45 days into trial

3<sup>rd</sup> follow-up email – SpinetiX ARYA + Players = The Perfect Match

### 75 days into trial

- 4<sup>th</sup> follow-up email for resellers: Continue Your SpinetiX ARYA Journey Become a Partner
- 4th follow-up email for end-customers: Continue Your SpinetiX ARYA Journey Connect with an Expert

### On the day of trial end

- 5th follow-up email for resellers: Continue Your SpinetiX ARYA Journey Become a Partner
- 5th follow-up email for end-customers: Continue Your SpinetiX ARYA Journey Connect with an Expert



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## **Deep Dive**

SpinetiX ARYA Enterprise Demo Account

## Demo Account Purpose & Access





### Who Can Get It

CPP partners

### **Purpose**

- Internal Use training, showroom, support
- Opportunity let end customers experience & asses SpinetiX ARYA Enterprise

### How to get it

- Submit online form at <a href="https://www.spinetix.com/arya/demo">www.spinetix.com/arya/demo</a>
- Subject to email verification

### **Duration**

- 12-month period (Internal use)
- 90-day period (Opportunity)
- · Expires automatically
- Possibility to extend

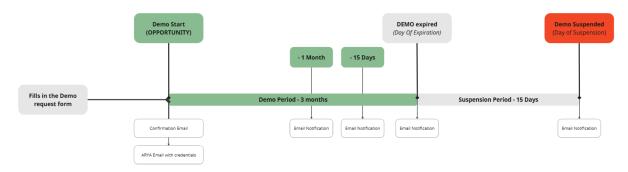
## User Journey: SpinetiX ARYA DEMO Account



#### Demo - Internal



#### **Demo - Opportunity**



## Automated User Touchpoints: Demo Account



### On the day of account opening

- Email with account credentials
- If not a CPP partner, then rejection email with next steps

### 2 months before expiration

reminder email – Demo Account Will Expire Soon

### 1 month before expiration

reminder email – Last Chance to Request Demo Renewal

### On the day of demo end

Informational email – Demo Account Expired



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## Resources

## Resources







SpinetiX ARYA Overview EN|DE|FR



SpinetiX ARYA Features EN|DE|FR



SpinetiX ARYA Plans EN | DE | FR



Get-Started Page EN|DE|FR





SpinetiX ARYA Flyer EN | DE | FR



SpinetiX ARYA
Enterprise Brochure
EN | DE | FR





SpinetiX ARYA Help Center Articles Click here



# Thank you!

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